



Hakan Agro DMCC

“Supply chain challenges in sesame with reference to contract performance”

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Main Challenges

- ❖ Challenges due to Logistics
- ❖ Challenges due to short supply
- ❖ Challenges due to Commercial and Financial Aspects

Logistical Challenges

- Sudan is having serious problems related to shipments which is making the shipments delayed by two to three months apart from the usual processing time.
- Nigera – Logistical problems still continue in Apapa Port and People started using Onne Port as a substitution. However Onne Port also has its own problems.●
- Ethiopia – The Federal Government has issues with Tigray Region where most of the sesame is getting cultivated, this is affecting movement of goods out of Tigray Region
- Burkina Faso – Comparatively a better origin for faster shipment but due to currency factor the cost is high.

Supply challenges

- Overall Africa Production is lower than last year
- Sudan reporting lower production – Excess rain in Blue Nile area
- Nigeria also now expecting lower crop than expected. Kano and Central Belt expected to be lower crop than last year

Commercial and Financial Aspect

- ❖ Working capital cycle reduced
- ❖ Banks are more conscious in lending –
Prefer Structural lending than Clean
Lending
- ❖ Strategy changes – Some of the old
players going out from origination

Conclusion

- Governments need to take some positive measures
- Require various delegations to the Authorities
- Associations to play more important role to address the issues

Comments, Suggestions ?



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