



PRARAMB AGRI TRADING DMCC



BURKINA SESAME SEED SCENARIO

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West African Sesame Seed Scenario

2020/21

- At the onset, I would like to congratulate Foretell group to organize World Sesame and conference.
- I sincerely wish all the members and listers all the best for the new season

Scope

- **Glance of 2020**
- **Overall view of Burkina supply position**
- **Current Trends & Carry over Situation**
- **Future Scenario**
- **Disclaimer**
- **Vote of Thanks**



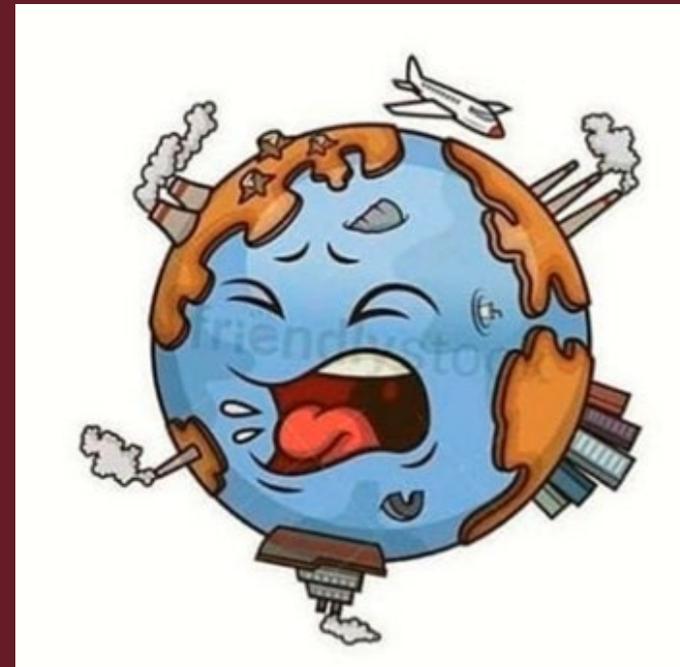
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COVID '19 & ECONOMY?



BEFORE



AFTER



Life After Lockdown

- **China stock position**
- **Trade wars : China backlash**
- **Currency at the Best**
- **Logistic issues**
- **Confusion for realistic demand**





BURKINA AND ALLIED

- Main Countries- Burkina, Mali, Togo and, Senegal
- Both whitish and mixed type
- Main markets- China, Japan
- Last year estimate 180/220 k MT
- Burkina DFT status remains same
- Figures too early to give but estimate remains same





Trends and Current Stock...

Nigeria

- Crop started in September overall good quality
- It seems rain has played game in Nigeria
- Logistics issue – major issue –port still to be sorted out
- Crop size – 250K+ revised to 180-200 k
- Price started USD 970+ and then increased to USD 1300+.

Burkina Faso and Allied

- Crop started in November and full-fledged arrival to start in week time.
- Pontyenga Fada area started with white and Bobo coming Mix.
- Crop size and white cargo increasing
- Burkina still waiting for DFT status
- This year white quality seems to be good



Trends and Demand

JAPAN

- Their buying position is of Feb. / March
- Logistics issue of Nigeria – continuing
- Prices range this year USD 950 TO 1270 levels
- Import quantity is stable at 160K for the last few years

CHINA

- STOCK REDUCES TO LEVEL OF 120K
- Covid time-Import remains same
- Impact of local crop failure
- Currency appreciation
- Sudan replacing Ethiopia as main supplier
- Import quantity remains at 800K+

TURKEY/MIDDLE EAST

- Major issue – currency, bank limit reduction
- Aggression reduced buying but still managed to buy good quantity
- Sudan share of imports increasing though Nigeria remains favored
- Import quantity remains at around 140K



Future Direction of Market



SIM SIM Of Market

- **S** = Sudan Crop and Shipment situation
- **I** = Indian crop and their import requirements
- **M** = Monetary situation and demand
- **S** = Supply from Africa
- **I** = International currency situation
- **M** = Management of Logistic



Disclaimer

The contents of this presentation is based on information received from trade, unorganized sources, understanding and interpretation. It only represent observation and personal opinion and does not constitute for any business decision or to challenge any information or opinion.



***Emerging Re-Exporter
of the year 2018***

PRARAMB NETWORK

TANZANIA

NIGERIA

MOZAMBIQUE

MALAWI

KENYA

UGANDA

BURKINA FASO

IVORY COAST

GUINEA BISSAU

RUSSIA

UAE

